

## A strong Community in Bavaria

A short selection of our members

- Bavarian metalworking and electric industry
- Bavarian paper-mills
- Bavarian sawmill and woodworking industry
- Textile and apparel industry
- BMW AG
- AUDI AG
- German glass industry
- Insurance companies in Germany
- Bavarian agriculture and forestry
- Bavarian utility companies
- Independent professions
- Food industry
- Association of Bavarian Brewers
- E.ON Energie AG
- Flughafen München GmbH (Munich Airport GmbH)
- Alliance of the self-employed
- Print and media in Bavaria
- State association of wholesale and foreign trade
- Bavarian skilled crafts
- Material recycling in Bavaria
- Bavarian plastics industry
- German engineering industry
- Private hospitals in Bavaria
- Knorr Bremse AG
- Messe München GmbH (Munich Trade Fair Corporation)
- Bavarian transport and logistics companies
- TÜV SÜD
- System catering
- Webasto AG
- Allianz
- German film & television producers
- German Dialog Marketing Association
- Bavarian Local Broadcasting Association

## Up-to-date and Informative

We keep you posted

### At a glance

Our digital communications services are available 24/7 to keep you up-to-date, and guarantee you access to our comprehensive information and service offers at all times.

Further information can be obtained on our website under [www.vbw.com](http://www.vbw.com)



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### vbw Business Magazine

Bavaria ranks at the top of international economy. Innovative products and services make its entrepreneurs successful throughout the world. The vbw Business Magazine presents interviews with notable members of German industry and society circles, provides exclusive insights into distinguished political and social events and introduces best-practice approaches and state-of-the-art products originating from Bavaria.



## Let's talk business

We look forward to meeting you

If you have any queries, our liaison office in Teheran will be happy to be of assistance. Please contact



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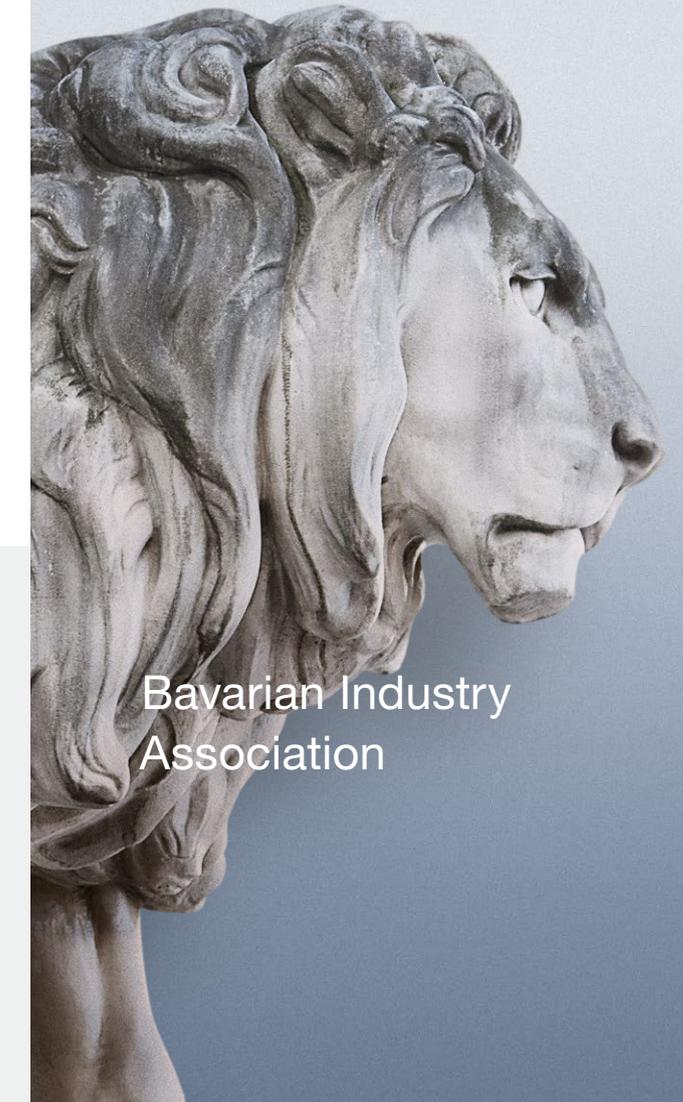
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# vbw

Die bayerische Wirtschaft



## Bavarian Industry Association

## Strong for Bavaria

The Bavarian Industry Association (vbw—Vereinigung der Bayerischen Wirtschaft e. V.) is the voluntary, cross-industrial, interest group of Bavarian industry.

We represent the collective economic, social, and sociopolitical interests of more than 120 Bavarian employers' and business associations, as well as more than 30 individual companies. Thus, we simultaneously preserve the freedom of economic activity and insure social accord.

### Competent Creator

We and our members represent a broad spectrum of industries and interests. This strengthens our political influence. Together, we give an identity to the Bavarian industries and economy and enhance its profile.

- We are the central point of contact for policy makers.
- We give focus to the competence and experience of the Bavarian business community and regard ourselves as an active part of our pluralistic society.
- Together with our members we develop the political base for decision-making.
- We communicate the facts, demands, and positions of business to politics, society, politicians and governmental administration, as well as to the media and the public.
- We inform and advise our member organizations and companies and initiate an intensive exchange of opinions and experiences.

## We Strengthen the Competitiveness of Bavaria's Economy

Advocacy—Agenda Setting—Lobbying—Networking—Services

### For a Strong Bavaria

Our goal is to help to increase the competitiveness of our companies, and to secure Bavaria's future success. Our guiding principle is the social market economy, and it is our duty to preserve it.

We are committed

- locally and regionally
- nationally—in a constant dialog with representatives of the federal government, of political parties, and the administration in Berlin
- Europe-wide—we maintain contact with the governments of our European neighbors through our liaison office in Brussels and a close connection with related associations in Europe
- globally—through our liaison offices in New York and Teheran and our commitment to many international organizations such as the BIAC<sup>1</sup>, DAFG<sup>2</sup>, and others.

<sup>1</sup> Business and Industry Advisory Committee / OECD  
<sup>2</sup> German-Arab Friendship Society

### vbw Events

In our event series, we provide new ideas, address current topics, and promote direct dialog between our members and high-profile representatives from political and governmental entities.

- *Bayerische Wirtschaftsgespräche (Bavarian Business Talks)*
- *Vorsprung Bayern (Bavaria—One Step Ahead)*
- *Deutschland hat Zukunft (Strategy for Germany's Future)*
- *Dialog International (International Political Dialogue)*

### Areas of Political Activity

- Education  
pre-school / school, university, training and continued education
- Europe
- Securing supply of qualified workforce
- Financing
- Innovation / R+D
- International law and foreign economies
- Legal affairs  
labor law, social law, IT law / data protection, business law, deregulation / debureaucratization
- Location  
infrastructure, energy, social security, taxes, finance, climate, media, raw materials / resources, digitalization, labor market, consumer protection, value creation
- Collective bargaining  
collective bargaining policy, labor disputes, wage policy, demographic change
- Economics
- Industry and society  
social market economy, CSR, sustainability
- Services for associations

### vbw Position Papers, Studies, and Expert Opinions

We summarize the viewpoints of Bavarian businesses in our position papers on political discourse and highlight the consequences and potential for improvement.

We initiate studies and advisory opinions that both give our members a head start in terms of information, and are a source of ideas for developing new pilot projects and member services.

## Our Network

Government, business, science and the media



- BDI, Federation of German Industries
- BDA, Confederation of German Employers' Associations
- BIAC, Business and Industry Advisory Committee / OECD
- BusinessEurope
- Businessmed
- DAFG, German-Arab Friendship Society
- UBCCE